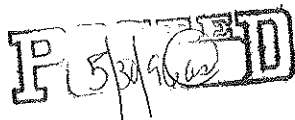


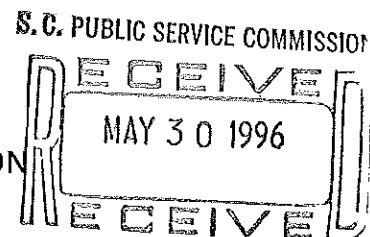
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SCANA COMMUNICATIONS, INC.  
RETURN DATE: 5/30/96  
SERVICE: OK TESTIMONY OF TIM M. JONES

BEFORE THE SOUTH CAROLINA PUBLIC SERVICE COMMISSION



DOCKET NO. 96-089-C



Q. PLEASE STATE YOUR NAME, POSITION AND BUSINESS ADDRESS.

A. My name is Tim M. Jones. I am the Manager of Marketing - Fiber with SCANA Communications, Inc. ("SCI"), formerly known as MPX Systems, Inc. My business address is 440 Knox Abbott Drive, Suite 240, Cayce, SC 29033.

Q. PLEASE DESCRIBE YOUR BUSINESS EXPERIENCE AND BACKGROUND.

A. I joined SCI in January 1985. Prior to joining SCI, I worked for Southern Bell and AT&T.

Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS COMMISSION?

A. No.

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A. The purpose of my testimony is to further describe the services addressed in SCI's Application and to discuss the public benefits of competition in telecommunications markets.

Q. PLEASE SUMMARIZE YOUR TESTIMONY.

A. The availability of transmission capacity on a carrier's carrier basis and the availability of non-LEC provided private line and special access services greatly benefits telecommunications consumers in South Carolina. These consumers will benefit from increased route diversity, enhanced network reliability and security, network redundancy, price competition and more choices for telecommunication services and providers.

1 Q. WHAT ARE CARRIER'S CARRIER, PRIVATE LINE AND SPECIAL ACCESS  
2 SERVICES?

3  
4 A. Carrier's carrier services provide transmission capacity to carriers of  
5 telecommunications services already authorized to do business by this  
6 Commission or the FCC. Private line service is a non-switched, dedicated  
7 telecommunications connection between two points. Special access service  
8 is a type of private line service that is non-switched, dedicated to one  
9 customer, and connects a customer's premises to an interexchange carrier's  
10 ("IXC") point of presence.

11 Q. WHY WOULD A TELECOMMUNICATIONS CUSTOMER WANT TO BUY THESE  
12 TYPES OF SERVICES FROM A NON-LEC SERVICE PROVIDER?

13 A. As many of us have discovered personally, the arrival of the Information Age  
14 has caused businesses and government to become increasingly dependent on  
15 telecommunications technologies and services. As a result, today's  
16 telecommunications customers require higher quality service than in the past.  
17 These services must be extremely reliable and secure. Therefore, today's  
18 business practices require telecommunications managers and business  
19 managers in general to seek services from more than one provider. These  
20 customers cannot afford to have only one telecommunications link connecting  
21 them to the rest of the world. Increasingly, these customers are seeking and  
22 finding multiple providers of long-distance, special access and private line  
23 services.

24 Q. IN TODAY'S ECONOMY, DOES A SINGLE PROVIDER OF LONG DISTANCE,  
25 PRIVATE LINE OR SPECIAL ACCESS SERVICES RESULT IN THE PROVISION  
26 OF REASONABLY ADEQUATE SERVICE?

1       A.    No. Businesses and government agencies dependent on telecommunications  
2            services cannot function if their telecommunications services from a single  
3            provider are severed. Therefore increasing network reliability through the  
4            availability of multiple providers is essential and is beneficial to the public.  
5            Because there is inherent risk associated with relying exclusively on a sole  
6            provider for all long distance, special access and/or private line services, it is  
7            not "adequate" or reasonable for large, telecommunications-dependent  
8            customers to rely on a sole source for any of these services. The presence of  
9            multiple providers in the marketplace is therefore essential.

10       Q.   WHAT ARE YOUR VIEWS ON COMPETITION IN THE CARRIER'S CARRIER  
11            FIBER MARKET AND THE SPECIAL ACCESS AND PRIVATE LINE MARKETS?

12       A.    In a competitive telecommunications market, the customer benefits from  
13            numerous choices between types of services and providers of these  
14            services. As a result, redundant and more reliable networks, route diversity and  
15            competitively priced services emerge. However, the emergence of these types  
16            of networks depends on the availability of choice for the telecommunications  
17            consumer.

18       Q.    PLEASE DESCRIBE THE BENEFITS OF REDUNDANT TELECOMMUNICATIONS  
19            SYSTEMS?

20       A.    In the new Information Age, businesses and government agencies rely on the  
21            ability to transmit data and information accurately. Just as a grocer might  
22            prefer to have more than one provider of produce to ensure quality, availability  
23            and fair price, government and businesses no longer want to have all  
24            telecommunications needs filled by one supplier. Therefore, redundant

Q. DOES THAT CONCLUDE YOUR DIRECT TESTIMONY?

1020. / 13972.1